

# SYSTEM ENGINEER

## East Africa

THE OPPORTUNITY	
<b>Key Skills</b>	<ul style="list-style-type: none"> <li>• Provide the business knowledge and technical skills to implement technical strategies, evaluate products and provide a superior level of technical support that benefit the company</li> <li>• Deliver product demonstrations and presentations to show the functional and technical capabilities of the relevant product to meet the customer's needs</li> <li>• Must be able to build a BOM (Bill of Material)</li> <li>• Provide Technical support on the product and understand technical value proposition</li> <li>• Design, Implement and Document Client POC solutions and requirements</li> <li>• Assist with project plans and network diagrams</li> <li>• Provide post-sales technical support at a mid-level to resellers and end users</li> <li>• Analytical Ability effectiveness in analyzing situations and identify key requirements</li> <li>• Ability to work both independently and in a team-oriented, collaborative environment</li> </ul>
<b>Experience</b>	<p style="text-align: center;"><b><u>“Essential”</u></b></p> <ul style="list-style-type: none"> <li>• Min 5 years' Networking and Security experience in a similar environment</li> <li>• Working technical knowledge of networking protocols and standards (QoS, VRRP, WCCP, SSH, HTTPS, IPsec)</li> <li>• Some understanding of Security products (Firewalls, NGFW, IPS, IDS, Analyzer, Sandboxing, VPN, IPSEC)</li> <li>• Experience in troubleshooting and configuring enterprise networks</li> <li>• Experience in assisting the sales team during client meetings to provide technical knowledge</li> <li>• Understanding of security and encryption techniques would be advantageous (IKE, SHA, MD5)</li> <li>• Background knowledge of storage or hyper-converged solutions such as Dell/EMC, 3-Par, Netapp, Nutanix, Pure storage, Fujitsu, Hitachi, IBM, Lenovo</li> <li>• Back-up or disaster recovery solutions - VEEAM; Veritas; Dell/EMC, MicroFocus, Druva, Hitachi, Altaro, Commvault, Arcserve</li> <li>• Experience in similar products, Cisco, Palo Alto, Checkpoint</li> <li>• Experience in IT Distribution and Reseller Channel</li> <li>• Experience in Routing, Switching, TCP/IP and Load Balancing</li> </ul>
<b>Education</b>	<ul style="list-style-type: none"> <li>• Grade 12/Matric Certificate</li> <li>• IT Degree / Diploma</li> <li>• Fortinet NSE4 (Advantageous)</li> <li>• Cisco CCNP R&amp;S or equivalent</li> <li>• CompTIA A+ / N+ / S+</li> <li>• MS Office Suite</li> </ul>

**\*Please note that candidates need to be based and residing in Kenya\***